

Professional Profiles



Luise Barrack
Managing Member
Rosenberg & Estis, P.C.

Name: Luise Barrack
Title: Managing Member
Company: Rosenberg & Estis, P.C.
Location: New York, NY
Place of birth: Brooklyn, NY
Family: Husband, David, and children, Madeleine and Julian
College: SUNY at Stony Brook, New York Law School
First job unrelated to your current field: Babysitting
First job in current field: Assistant District Attorney, Kings County
What your firm does now and its plans for the future? Upon being named managing member, I focused on expanding Rosenberg & Estis—in size and in the breadth of our practice. Our practice areas have expanded to include mortgage foreclosures, zoning/land use, the Fair Housing Act/Americans with Disabilities Act, lender practice, 421-a tax benefits, and construction litigation. We intend to continue to ensure that R&E is the best real estate law firm in New York.
Hobbies: Biking, yoga
Favorite novel: “Le Père Goriot” by Honoré de Balzac
Favorite film: “Women in Love”
Keys to success: Work hard every day and encourage the people you work with to do the same
Person(s) you most admire (outside of family): I find something admirable about (almost) all of the people I have met.
If you had to choose a different profession, what would it be? Veterinarian



Preet Sabharwal
Senior Vice President
Marcus & Millichap

Name: Preet Sabharwal
Title: Senior Vice President
Company: Marcus & Millichap
Location: New York, NY
Birthplace: Queens, NY
Education: Hunter College – Accounting/Economics Major
First job: Creating business plans for a lingerie company
First job in real estate or allied field: Assistant at Marcus & Millichap’s multi-family group
What do you do now and what are you planning for the future? Lead a team of 18 people focused on a national retail sales platform.
How do you unwind from a busy day? I thrive in my work so there is no such thing as unwinding. I eat, sleep, and breathe this business and for my people and clients.
Favorite book or author: Napoleon Hill – “Think & Grow Rich”
Favorite movie: “Good Will Hunting”
Last song/album that you purchased/downloaded? Jay-Z – “Feelin’ It”
One word to describe your work environment: Teamwork
Rules to live by in business: Surround yourself with the right people in the right seats. Read books, hire an executive coach, continue to raise the bar. Stay mildly uncomfortable at all times. If you’re the smartest guy in the room, run for your life. Wake up absurdly early, preferably 2 hours before you have to be anywhere
If you could invite one person to dinner (living or dead, but not related to you) who would it be and where would you go? Andrew Carnegie. He gave away 90% of his fortune. He had humble beginnings like myself but learned how to live a life of no self-limiting beliefs.



Michael Saidian
Associate Broker
Capital Property Partners

Name: Michael Saidian
Title: Associate Broker
Company: Capital Property Partners
Location: 433 5th Ave, New York, NY
Birthplace: Great Neck, NY
Education: New York University
First job outside of real estate: Revenue Analyst at YOTEL New York
First job in real estate or allied field: Associate/Analyst at Foremost Real Estate
What do you do now and what are you planning for the future? Currently I am a real estate broker specializing in off market real estate investment sales. I represent all types of owners including developers, private investors, institutional funds, foreign entities, and nonprofit organizations. My short-term plans for the future are to continue building long lasting relationships with my clients. My long-term plan for the future is to be a developer, specifically hotels and resorts.
How do you unwind from a busy day? I like to come home and relax with my wife and son. I love nature, therefore anything that involves being outdoors such as gardening helps me unwind
Favorite book or author: Stephen King
Favorite movie: “The Dark Knight”
Last song you purchased/downloaded? Calvin Harris by “Slide”
One word to describe your work environment: Influential
Rules to live by in business: Don’t be impulsive and always take things slow. The right combination of hard work and patience always pays off!
What is your dream job? Developing ultra luxury custom homes on private islands.



Epifanio Vargas
NYS Licensed Salesperson
Gilco Realty LLC

Name: Epifanio Vargas
Title: NYS Licensed Salesperson
Company: Gilco Realty LLC
Location: 400 E. 167th St., Bronx NY 10456
First job: American Airlines
First job in real estate or allied field: Gilco Realty
What do you do now and what are you planning for the future? Render all services in commercial real estate. Looking to become a licensed broker by the time the office expands to other territories.
How do you unwind from a busy day? Surround myself with my family
Favorite book or author: Dan Brown
Last song/album that you purchased/downloaded? Marc Anthony
One word to describe your work environment: Entertaining
Rules to live by in business: To be confident, persistent and patient
If you could invite one person to dinner (living or dead, but not related to you) who would it be and where would you go? Bob Crandall retired CEO of American Airlines and will have dinner at London Lennies.